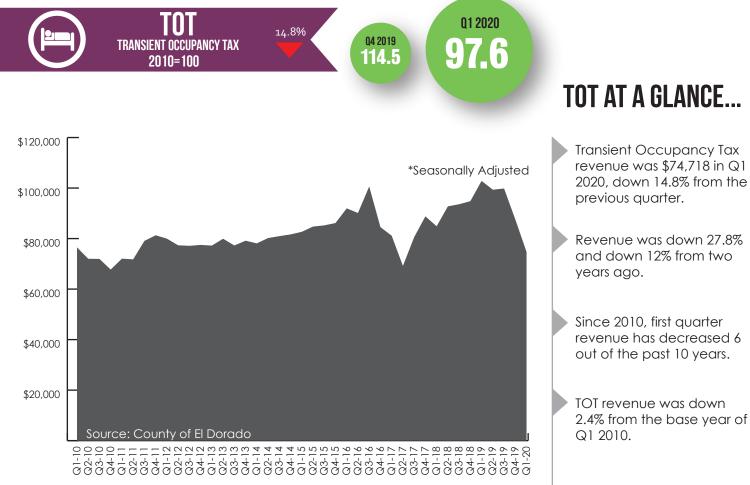
EL DORADO HILLS IST QUARTER 2020 ECONOMIC SNAPSHOT

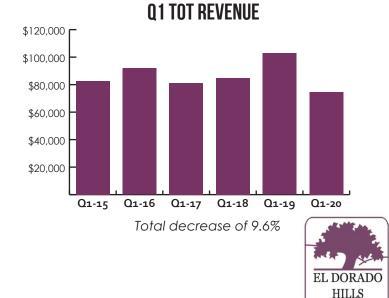


1ST QUARTER TREND

TOT revenue was \$74,718 in Q1 2020, down for the second consecutive quarter following a strong growth period which started in Q2 2017. Looking over the past two quarters, revenue has decreased a total of 25.2%.

Looking forward, the impacts of COVID-19 on the hotel industry should become clearer as new data becomes available. Beyond any impacts from the pandemic, minor volatility can continue to show between quarters due to occassional late, missed, and/or double payments.

Overall, TOT has continued to positively impact the local economy.



CHAMBER OF COMMERCE