

ECONOMIC SNAPSHOT



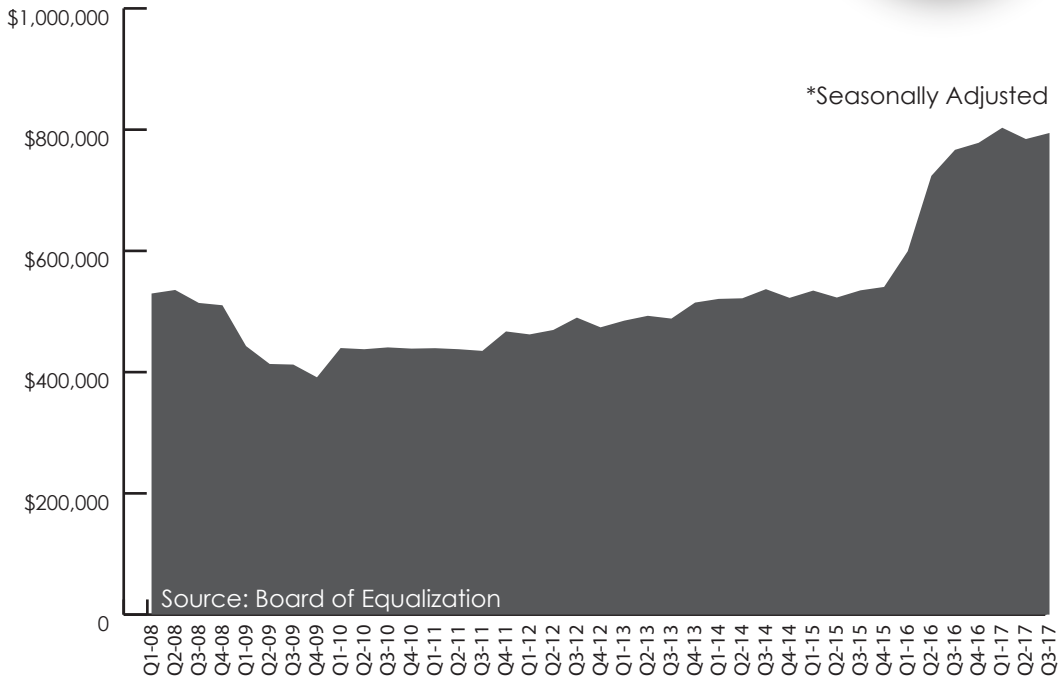
SALES TAX

2008=100

1.3%

Q2 2017
148.1Q3 2017
150

SALES TAX AT A GLANCE...



Total revenue in Q3 17 was \$794,550, up 1.3% from the previous quarter.

Revenue is up 3.7% from a year ago and up 48.5% from two years ago.

Sales Tax is up \$403k or 103% when compared to the recession low in Q4 09.

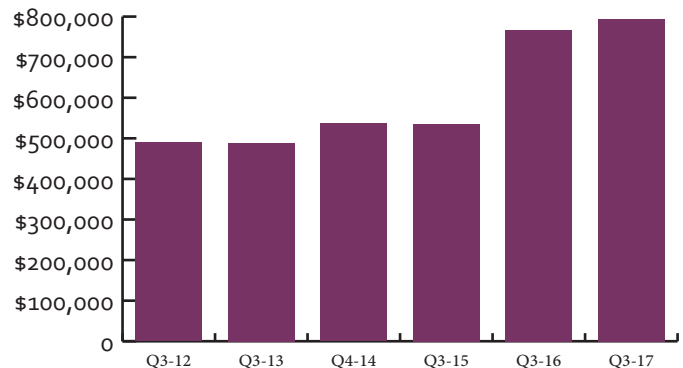
Current revenue is \$264k, or 50% beyond a full recovery when compared to the pre-recession level of Q1 08, valued at 100.

3RD QUARTER TREND

Revenue quickly bounced back in Q3 17 following a minor decrease in the previous quarter. Total sales tax revenue was over \$794k in Q3 17, up 1.3% from Q2 17. Sales tax remains the third most recovered component of the Snapshot.

Looking forward, sales tax should continue the strong upward trend from the recession lows. According to the July 2017 El Dorado Hills Business Confidence Survey, 81% of local business leaders expect their sales to increase over the next 12 months. This was up from 72% in the January 2017 survey.

Q3 SALES TAX SINCE RECESSION LOWS



Total increase of 62.2%

