ECONOMIC SNAPSHOT

(\$)

SALES TAX 2008=100

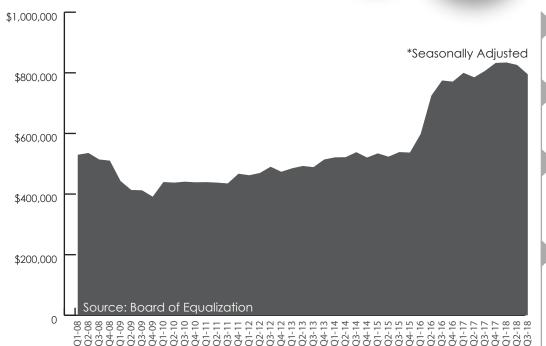
3.8%

02 2018 156

03 2018 150.1

SALES TAX AT A GLANCE...

- Total revenue in Q3 2018 was \$795,037, down 3.8% from the previous quarter.
 - Revenue was down 1.4% from a year ago and up 2.6% from two years ago.
- Compared to the recession low in Q3 2009, revenue is currently up over \$403k or 103.1%.
- Current revenue is 50.1% beyond a full recovery when compared to base year of Q1 2008.



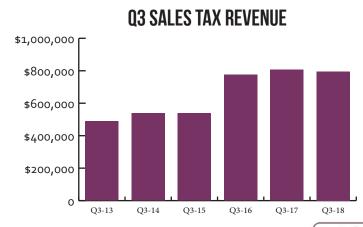
3RD QUARTER TREND

Sales tax revenue was over \$795k in Q3 2018, a slight decrease of 3.8% from the previous quarter.

Total sales tax revenue received remains the third most recovered component of the Snapshot, currently 50.1% beyond a full recovery when compared back to the revenue received in Q1 2008. Although down this quarter, overall revenue has continued a strong performance since the recession low in Q3 2009. This was the first decrease in the third quarter since 2013.

Local business leaders are expecting a strong future for sales tax revenue. According to the January 2019 Business Confidence Survey, 67% are expecting an increase in sales revenue over the next year.

Full survey results can be found at www.eldoradohillschamber.org.



Total increase of 62.6%

