

ECONOMIC SNAPSHOT



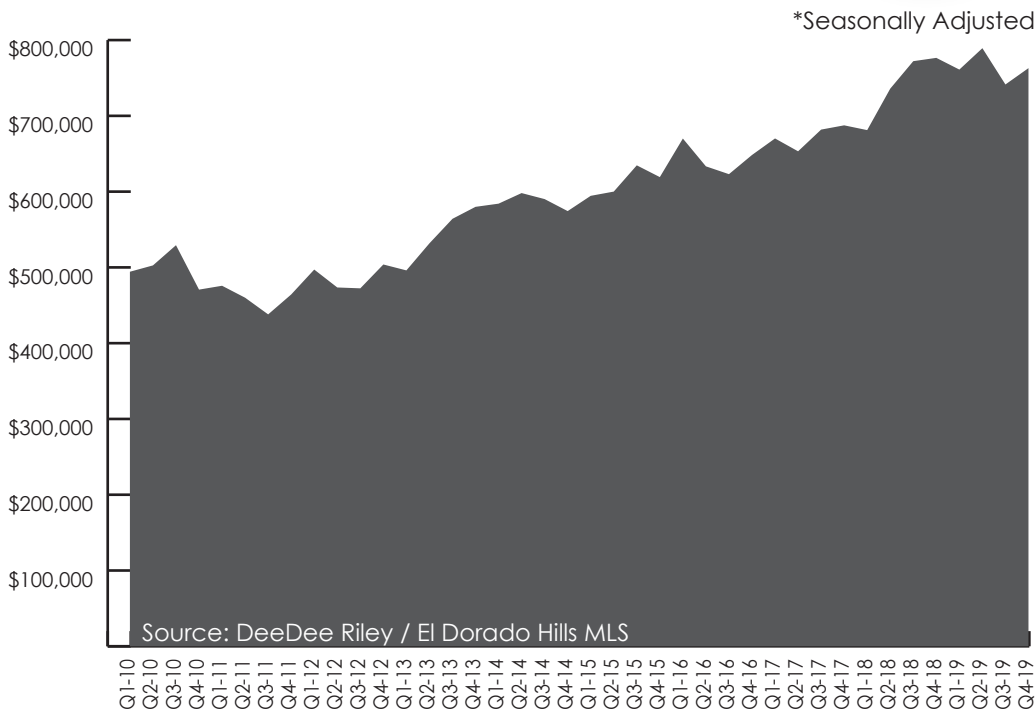
HOUSING

2010=100

2.9%

Q3 2019
150Q4 2019
154.4

HOUSING MARKET AT A GLANCE...



Average sales price was \$762,973 in Q4 2019, up 2.9% from the previous quarter.

There were 172 closed sales in Q4 2019, down from 248 in the previous quarter.

Properties spent an average of 49 days on the market, up from 40 days in the previous quarter.

There were 169 new listings in Q4 2019, down from 321 in the previous quarter.

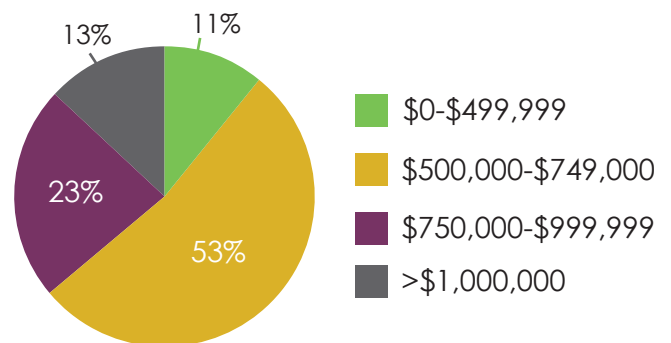
4TH QUARTER TREND

The average home sales price was back up in Q4 2019 following a decrease in the previous quarter. In Q4 2019, the average sales price was nearly \$763k, an increase of 2.9% from Q3 2019.

Although prices were up, there were 152 fewer new listings, 76 fewer closed sales, and properties spent an average of 9 more days on the market when compared to the previous quarter. Compared to a year ago, the average sales price was down 1.7% with 37 fewer new listings, 21 fewer closed sales, and properties spent an average of 13 more days on the market before selling.

Overall, the average home sales price is up 54.4% from the base year in Q1 2010.

PERCENTAGE OF SALES



*Thanks to DeeDee Riley from Lyon Real Estate for the housing data!