Economic Index



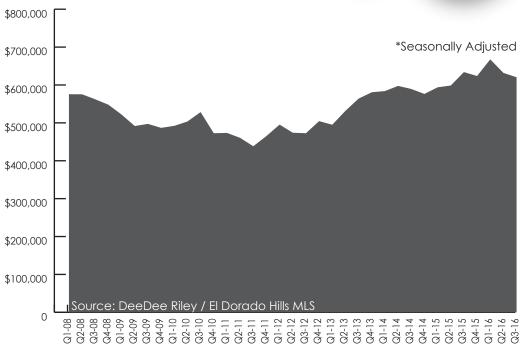
HOUSING 2008=100

02 20 16 10 9.8 107.8

HOUSING MARKET AT A GLANCE...



- There were 240 closed sales in Q3 16, down 3 from the previous quarter.
- Residential properties stayed on the market an average of 38 days, up 4 days in Q2 16.
- There were 687 new listings in Q3 16.



3RD QUARTER TREND

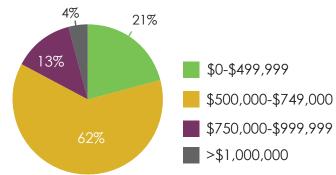
El Dorado Hills average home sales price decreased slightly in Q3 16, down 1.8% from the previous quarter. Even after two consecutive quarters of decreased average home prices, 2016 is still higher than pre-recession values, and 7.8% above when the index started in Q1 08.

Q3 16 average home price was \$620,335 after seasonal adjustment. The majority of homes sold were in the \$500-\$749k range, with 149 homes or 62% of all sold in Q3 16, an increase of 2% from Q2 16. Homes selling over \$1 million and under \$499,999 decreased in Q3 16. Properties stayed on the market for about 38 days, 4 days more than in Q2 16.

Average housing prices remain high regardless of the current decrease. We expect this component to remain stable in the last quarter of 2016.

We would like to extend a special thanks to DeeDee Riley from Lyon Real Estate for providing us with the data needed for this report.

PERCENTAGE OF SALES



This report presented by:





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