

ECONOMIC SNAPSHOT



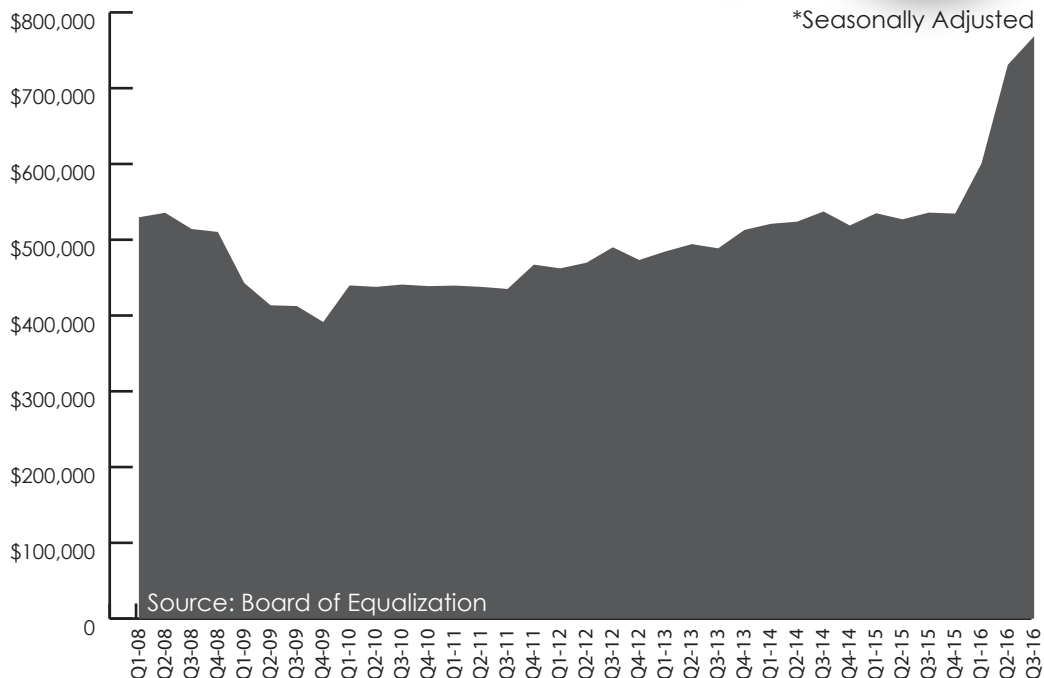
SALES TAX

2008=100

5.1%

Q2 2016
138Q3 2016
145.1

SALES TAX AT A GLANCE...



Sales Tax revenue was over \$768k, up 5.1% from the previous quarter.

Current revenue is at its highest level since Q1 08, now 45.1% beyond a full recovery.

Sales Tax is up \$377,241 or 96.4% compared to the recession low in Q4 09.

Revenue is up 43.4% from one year ago, and up 43.1% from two years ago.

3RD QUARTER TREND

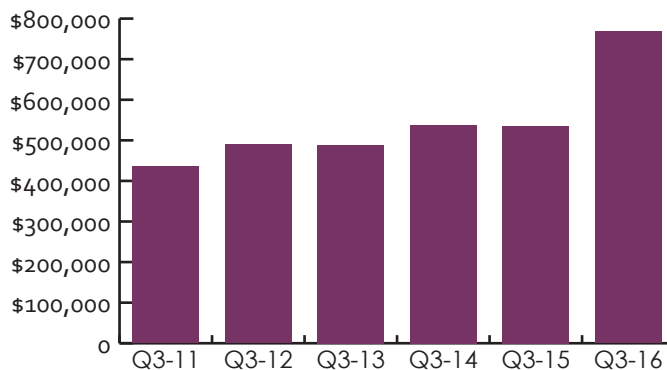
Sales tax revenue increased another 5.1% in Q3 16, up for the third quarter in a row. Current revenue is now at its highest level since Q1 08.

This component has continued to remain strong since the recession low of Q4 09, increasing 96.4% or over \$377k since that point. Sales tax is currently the third most recovered component of the El Dorado Hills Economic Snapshot, having recovered 45.1% beyond the pre-recession levels of Q1 08.

Looking forward, local business leaders are showing strong optimism for future sales tax revenue in El Dorado Hills. The latest El Dorado Hills Business Confidence Survey™ shows 93% of local business leaders expect sales to increase or remain the same in the next 12 months.

Make sure to find the full report at www.ElDoradoHillsChamber.org

Q3 SALES TAX SINCE RECESSION LOWS



Total increase of 76.7%

