EL DORADO HILLS **JULY 2017 BUSINESS CONFIDENCE SURVEY**

JULY 2017

3.7 %

Neutral = 50

6%

Worse

29%

29%

12%

12%

10%

8%

CHAMBER OF COMMERCE

JANUARY 2017

64.4

Confidence among local business leaders is up again, increasing another 3.7% or 2.4 points in July 2017 when compared to the previous survey from January 2017.

Optimism greatly increased in many of the questions below, suggesting a strong future for El Dorado Hills for the remainder of 2017. Significant changes were noticed in projected sales, profit, and employment, with many more leaders expecting to see increases over the next year. Currently, 81% of local leaders expect to see an increase in sales over the next 12 months, up from 72% in January 2017. Employment is expected to rise as well with 43% of leaders expecting to add more jobs, up from 27% in January.

Make sure to read the full detailed reports at www.eldoradohillschamber.org

WHAT LOCAL BUSINESS LEADERS ARE SAYING What are expectations for the next 12 months? SALES LOCAL BUSINESS CONDITIONS **US BUSINESS CONDITIONS** How are gross sales expected to How will general How will general business change in the next 12 months? business conditions conditions in the U.S. change in El Dorado Hills change in the next 12 months? in the next 12 months? Increase: 81% 23% 71% Same: 12% Same Better Decrease: 7% 40 PROFITS 20 How is profit expected to change in the next 12 months? Better Same Worse **HOT TOPIC! STATE BUSINESS CONDITIONS** What conveniences Decrease: 8% are you looking for Same: 18% How will general on behalf of your business conditions Increase: 74% employees? in California change in the next 12 months? 60 EMPLOYMENT Local Amenities Available Roadway Quality / Traffic **Diverse Housing Options** How is employment expected to change in the next 12 months? Other Security & Employee Safety Modern Work Spaces / Improved Technology Infrastructure 20 Increase: 43% Decrease: 4% Same: 53% **EL DORADO** Better Same Worse HILLS

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