

EL DORADO HILLS Economic Index™



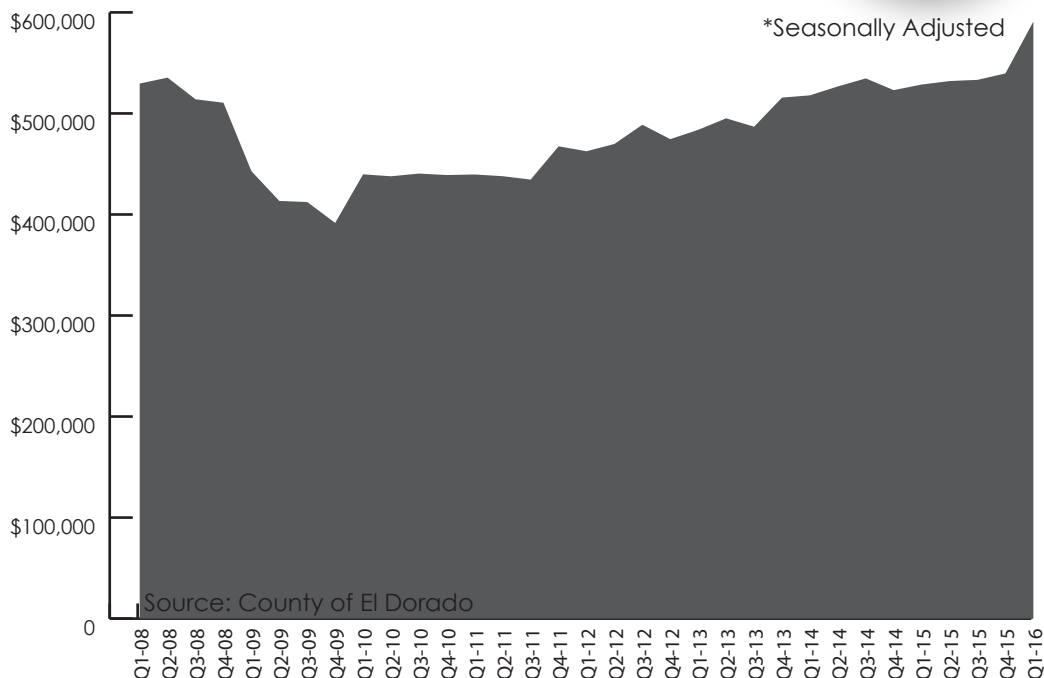
SALES TAX

2008=100

9.5%

Q4 2015
101.9Q1 2016
111.6

SALES TAX AT A GLANCE...



Q1 16 Sales Tax revenue was \$590,974, up 9.5% from the previous quarter and up 11.8% from a year ago.

Compared to the recession low point of Q4 09, Sales Tax revenue is currently up 50.8%, or \$199,319.

This is the fifth quarter in a row Sales Tax revenue has increased after seasonal adjustment.

Sales Tax has increased \$61,385 or 11.6 index points since our base year of 2008.

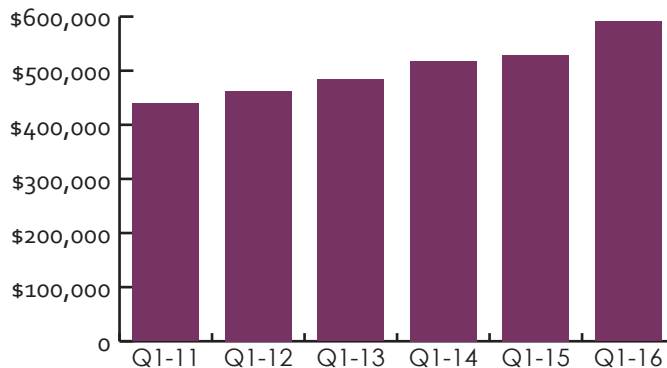
1ST QUARTER TREND

Sales Tax revenue was off to a strong start for 2016. In Q1 16 revenue increased 9.5% from the previous quarter, up for the fifth quarter in a row after seasonal adjustment. When compared back to our recession low point of Q4 09, current revenue is up by 50%.

Keep any eye out for the newest El Dorado Hills Business Confidence Survey™ coming out in July 2016. The earlier report from January 2016 showed 73% of local leaders expected their gross sales to increase in the next 12 months, with just 5% expecting a decrease. So far this insight has proven to be quite accurate.

Find the full survey and all individual reports at www.eldoradohillschamber.com.

Q1 SALES TAX SINCE RECESSION LOWS



Total increase of 34.4%

