

EL DORADO HILLS Economic Index™



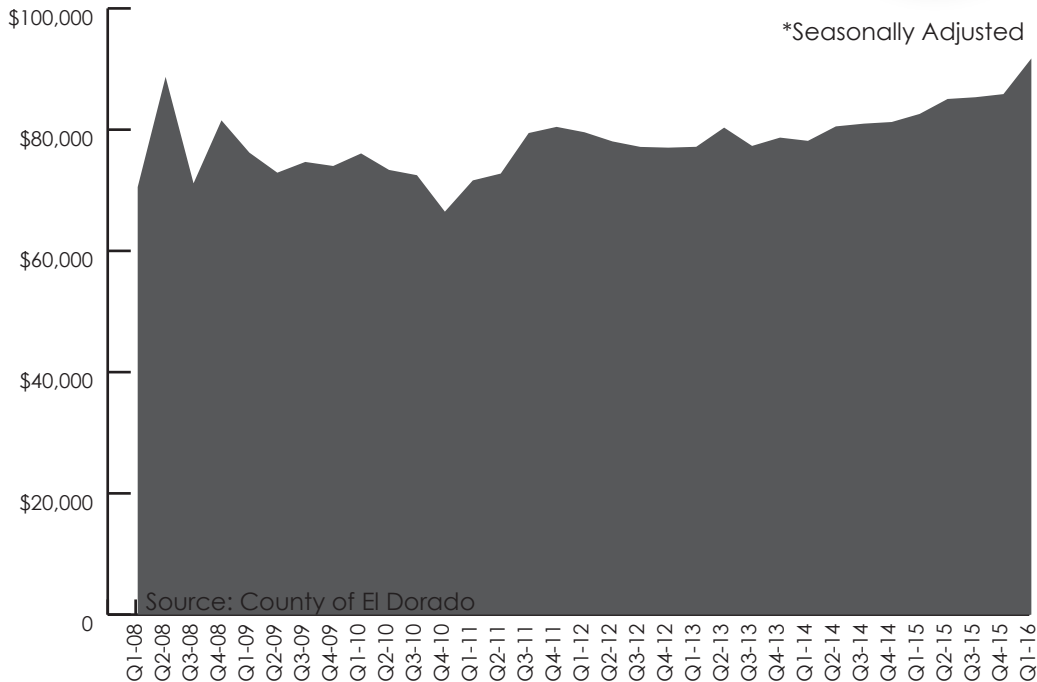
TOT
TRANSIENT OCCUPANCY TAX
2008=100

6.9%

Q4 2015
121.7

Q1 2016
130.1

TOT AT A GLANCE...



TOT revenue was \$91,745 up 6.9% from Q4 15, and up 11.1% from a year ago.

TOT has increased 38% since our lowest point in Q4 10.

Q1 16 TOT revenue is up \$21,218, or 30.1% since our base year of 2008, valued at 100.

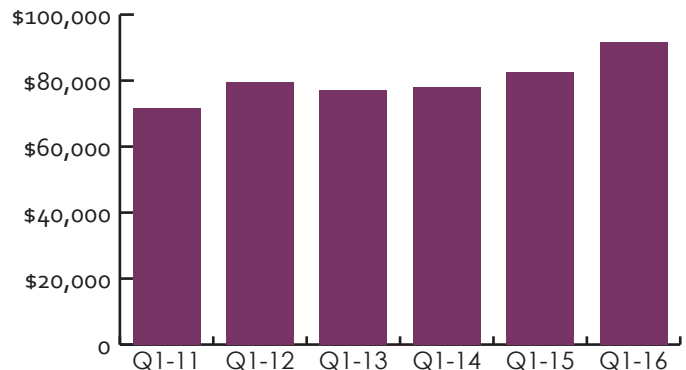
1ST QUARTER TREND

El Dorado Hills TOT (Transient Occupancy Tax) revenue has increased significantly in Q1 16, up 6.9% from the previous quarter. Q1 16 has been the highest quarter since the index started with revenue of \$91,745, after seasonal adjustment. TOT went \$3,035 over the previous high in Q2 08.

Q1 16 marks the eighth consecutive quarter where TOT revenue has increased. TOT gained 17.4%, or 19.3 index points, in the last two years, and 11.1%, or 13 index points, within the last year.

TOT revenue has remained stable, with no drastic highs or lows. This steady, while increasing, trend represents a sound community within El Dorado Hills and we expect TOT to remain strong in 2016.

Q1 TOT SINCE RECESSION LOWS



Total increase of 28.1%

