

ECONOMIC SNAPSHOT



SALES TAX

2008=100

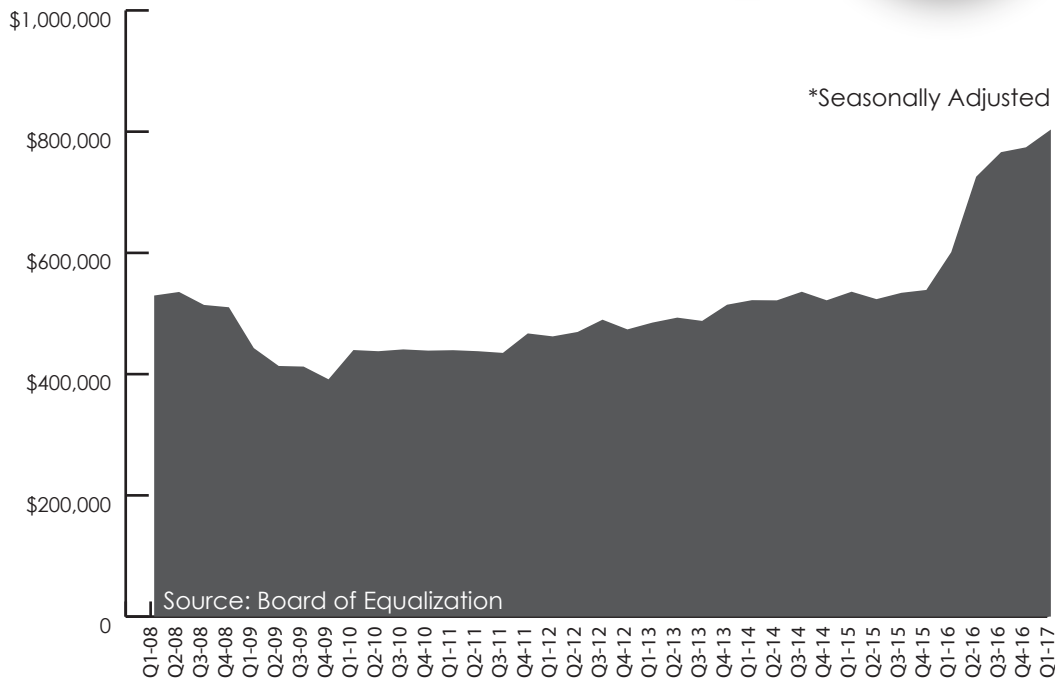
3.8%

Q4 2016
146.2

Q1 2017

151.7

SALES TAX AT A GLANCE...



Total revenue in Q1 17 was \$803,503, up 3.8% from Q4 16.

Current revenue is up 33.6% from a year ago and up 50% from two years ago.

Revenue is now over \$273k, or 51.7% higher than the base year of Q1 08, valued at 100.

Sales Tax is up \$412k or 105.3% when compared to the recession low in Q4 09.

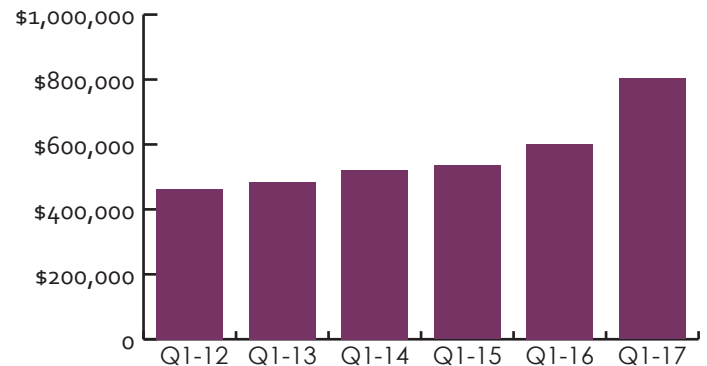
1ST QUARTER TREND

Sales tax revenue was up another 3.8% in Q1 17, bringing in over \$803k. This is currently the highest point for this component since 2008.

This is the fifth year in a row there has been an increase in the first quarter, with the strongest and most dramatic period of increases happening over the past year. Compared to Q1 16, current revenue is now up over \$202k, an increase of 33.6%.

This strong upward trend for sales tax revenue remains true with the projected performances from the latest El Dorado Hills Business Confidence Survey.

Q1 SALES TAX SINCE RECESSION LOWS



Total increase of 73.8%

