

# EL DORADO HILLS Economic Index™

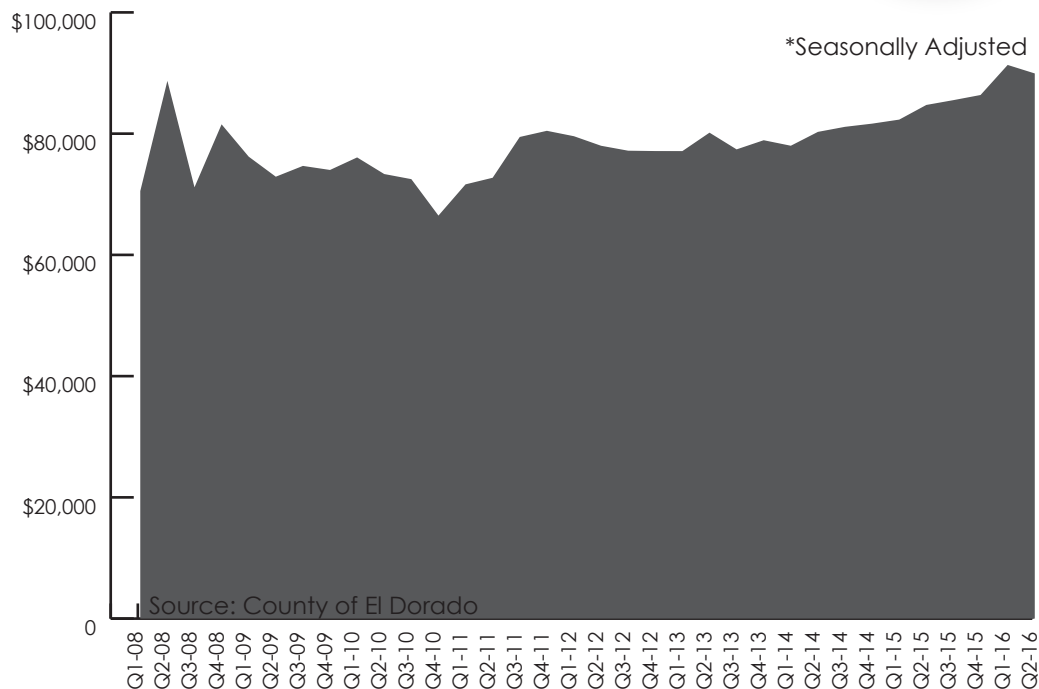


**TOT**  
TRANSIENT OCCUPANCY TAX  
2008=100

1.5%

Q1 2016  
129.5Q2 2016  
127.5

## TOT AT A GLANCE...



This is the first decrease for TOT revenue in the last 2 years after seasonal adjustment.

TOT revenue was \$89,931 down 1.5% from Q1 16, and up 6.2% from a year ago.

Q2 16 TOT revenue is up \$19,406 since our base year of 2008, valued at 100.

TOT has increased 35.2% since our lowest point in Q4 10.

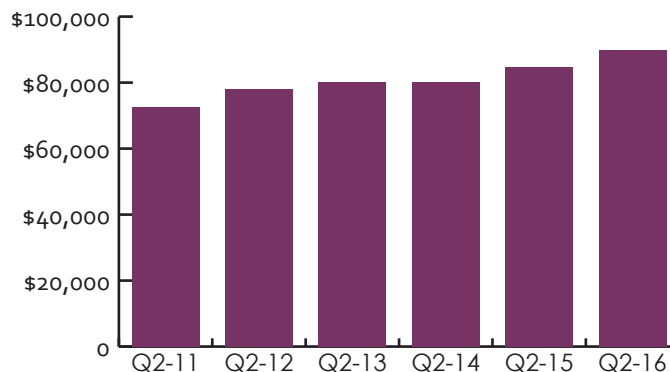
## 2ND QUARTER TREND

For the first time in the last two years, the local hotel industry has noticed a slight decrease. In Q2 16, transient occupancy tax (TOT) revenue was almost \$90k, down just 1.5% from the previous quarter.

The minor decrease should be nothing to worry about as TOT has continued to show an overall strong recovery. Since the recession low of Q4 10, revenue has increased over \$23k, up 35.2%. Compared to a year ago, current revenues are up 6.2%. Since Q2 12, TOT has only decreased twice on a quarterly and seasonally adjusted basis.

This component is currently 27.5% beyond a full recovery when compared to our base year of 2008. We expect this strong performance to continue in the coming quarters.

### Q2 TOT SINCE RECESSION LOWS



Total increase of 23.7%

