

ECONOMIC SNAPSHOT



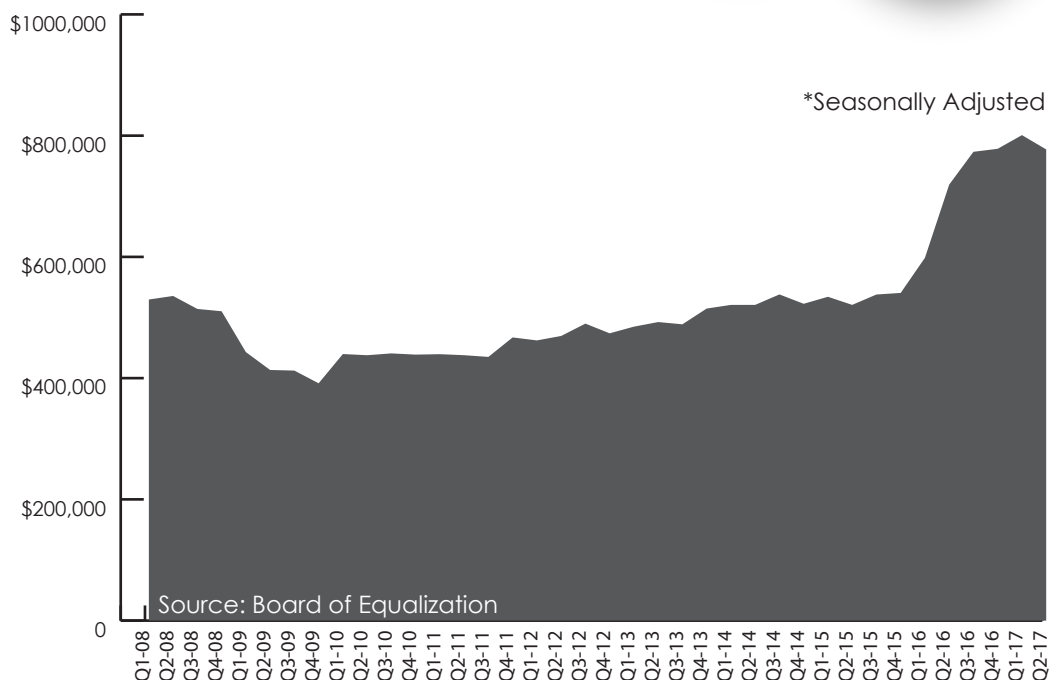
SALES TAX

2008=100

3%

Q1 2017
151.2Q2 2017
146.7

SALES TAX AT A GLANCE...



Total revenue in Q2 17 was \$777,255, down 3% from the previous quarter.

Revenue is up 8% from a year ago and up 49.2% from two years ago.

Sales Tax is up \$385k or 98.5% when compared to the recession low in Q4 09.

Current revenue is now \$247k, or 46.7% beyond a full recovery when compared to the pre-recession level of Q1 08, valued at 100.

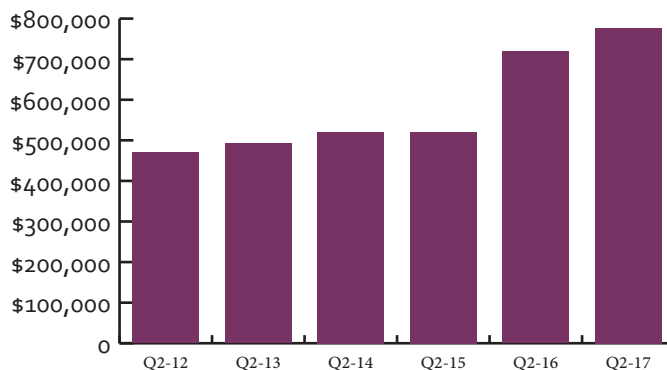
2ND QUARTER TREND

Sales tax revenue was down for the first time in nearly two years, following a significant growth period which started near Q3 15. In Q2 17, total revenue for El Dorado Hills was over \$777k, down 3% from the previous quarter. This is the second highest grossing quarter since Q1 08.

Looking back, Q2 revenue has increased or remained the same just five of the past 10 years. The minor decrease this quarter can be tied to those seasonal trends that have continued to occur since 2008 and should be nothing to worry about at this point.

In July 2017, 81% of local business leaders expected their sales to increase or remain the same over the next 12 months.

Q2 SALES TAX SINCE RECESSION LOWS



Total increase of 65.5%

