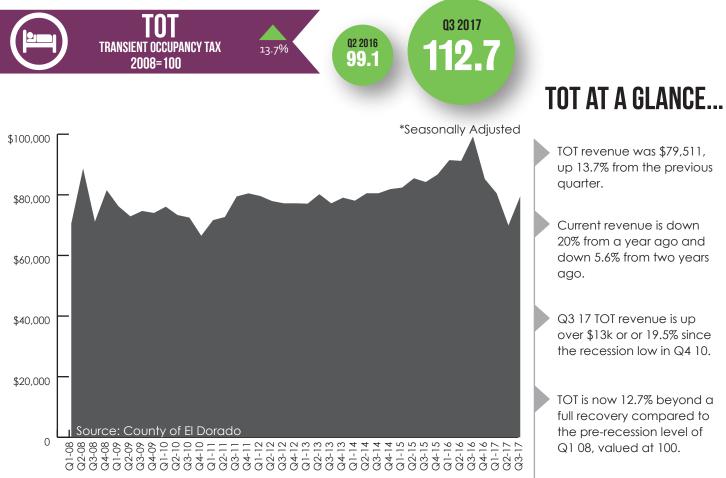
EL DORADO HILLS 3RD QUARTER 2017 ECONOMIC SNAPSHOT

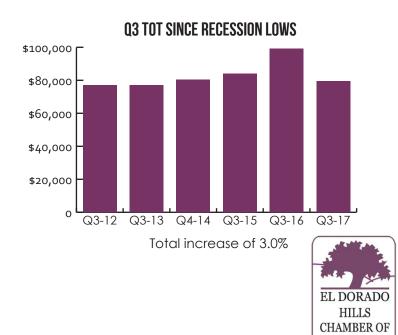


3RD QUARTER TREND

TOT revenue was up 13.7% in Q3 17 following a decrease the prior three quarters in a row. Over \$79k was received in Q3 17, an increase of 19.5% from the recession low in Q4 10.

As always, adjustments between quarters can be expected to continue due to seasonal changes, missed payments, or even double payments and should be nothing of major concern at this time. Over the past two years, TOT revenue has increased four of eight quarters.

TOT is expected to remain strong in the coming quarters.



COMMERCE