ECONOMIC SNAPSHOT

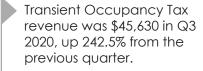


TOT
TRANSIENT OCCUPANCY TAX
2010=100

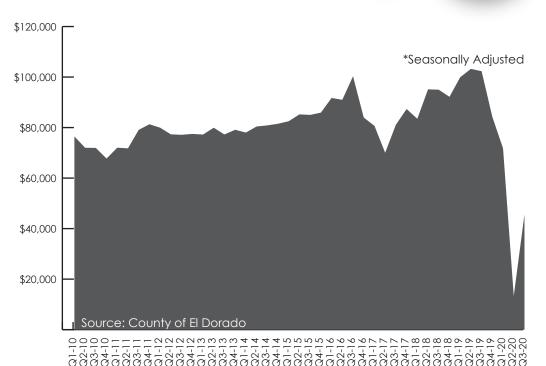
242.5%

02 2020 17.4 03 2020 **59.6**

TOT AT A GLANCE...



- Revenue was down 55.4%from a year ago and down 52% from two years ago.
- Compared to the base year in Q1 2010, total revenue was down 40.4% or \$30,871.
- TOT revenue was down \$57,610 or 55.9% from the record high in Q2 2019.
- Q3 revenue has increased five out of the past eleven years.



3RD QUARTER TREND

TOT revenue had a strong rebound in Q3 2020 following a total decrease of 87.1% over the previous four quarters. In Q3 2020 total revenue was over \$45k, an increase of more than \$32k or 242.5% from the previous quarter.

Transient Occupancy Tax revenue continued a strong upward trend from Q1 2010 through the record high in Q2 2019 when revenue was over \$103k. Over that time, revenue increased a total of 35% or nearly \$27k. Some decreases following a strong growth period can be expected, though the most recent decreases in Q1 – Q2 2020 are likely the direct result of the COVID-19 pandemic.

Other slight changes between quarters can be due to standard seasonal trends along with occasional late and/or double payments.

