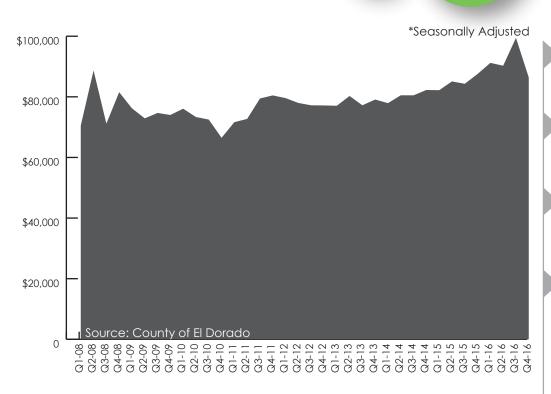
ECONOMIC SNAPSHOT



TOT
TRANSIENT OCCUPANCY TAX
2008=100

13.1% 03 2016 141 04 20 16 122.5



TOT AT A GLANCE...

- TOT revenue was \$86,382, down 13.1% from the previous quarter.
- Revenue is down 1.3% from one year ago, and up 5.1% from two years ago.
- Total revenue in 2016 was \$367k, up 8.3% from the \$339k received in 2015.
- Current revenue is 30% higher than the recession low point in Q4 10.

4TH QUARTER TREND

TOT revenue finished 2016 with a bit of a decline. Total revenue received in Q4 16 was just over \$86k, down 13.1% from the previous quarter.

Total revenue received in 2016 remained strong compared to previous years. Compared to the pre-recession level of 2008, total TOT revenue was up over \$55k or 17.8%. Looking back, the hotel industry was the second quickest component of the Snapshot to fully recover from the recession low. Since Q1 11, TOT has remained at or above a full recovery when compared to our base year of Q1 08, valued at 100.

TOT revenue continues to be a strong component of the local economy.

\$100,000 \$80,000 \$60,000 \$20,000 Q4-11 Q4-12 Q4-13 Q4-14 Q4-15 Q4-16

Total increase of 7.3%

