



Economic Snapshot



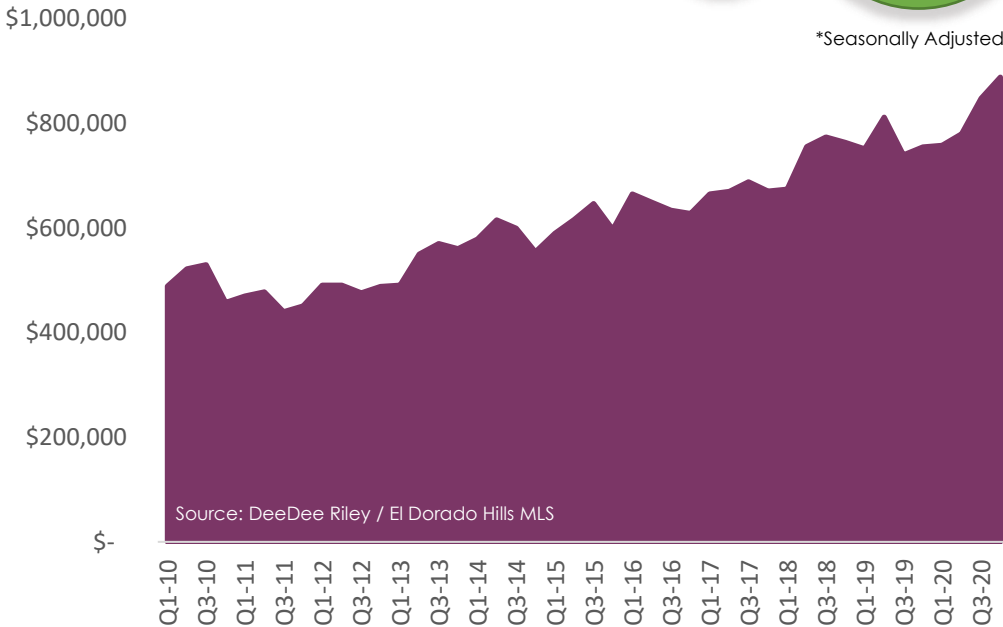
housing

2010 = 100

+4.78%

Q3 2020
173.5

Q4 2020
181.8



housing at a glance...

Average sales price was \$888,333 in Q4 2020, up 4.4% from the previous quarter.

There were 264 closed sales in Q4 2020, down from 374 from the previous quarter.

Properties spent on average 25 days on market, 4 days less than the previous quarter.

There were 244 new listings in Q4 2020, down from 331 in the previous quarter.

The average price per square foot was \$287 in Q4 2020, up from \$273 in the previous quarter.

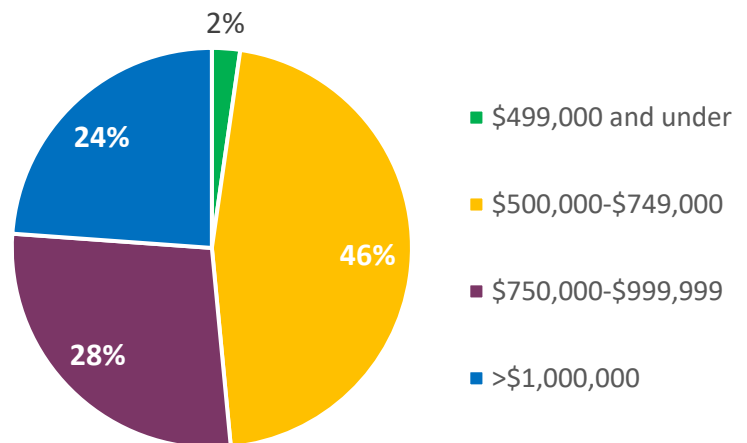
4th quarter trend

In Q4 2020, the average home sales price was over \$888k, the highest level since Q1 2010. Performance was strong with increased prices, increased sales, more listings, and properties continuing to sell quickly.

There were 264 closed sales in Q4 2020, down 110 less closed sales than the previous quarter and 27 more compared to a year ago. Properties spent an average of 25 days on the market before selling, 4 days less than the previous quarter, and down from 67 days a year ago. There were another 244 new listings, down from 331 in the previous quarter, and up from 170 a year ago.

Housing had one of the best quarters in its recent history even during the pandemic. Overall, prices are up 81.8% compared to Q1 2010.

Percentage of Sales



*Thanks to DeeDee Riley from Lyon Real Estate for the housing data!