

# EL DORADO HILLS Economic Index™



## SALES TAX

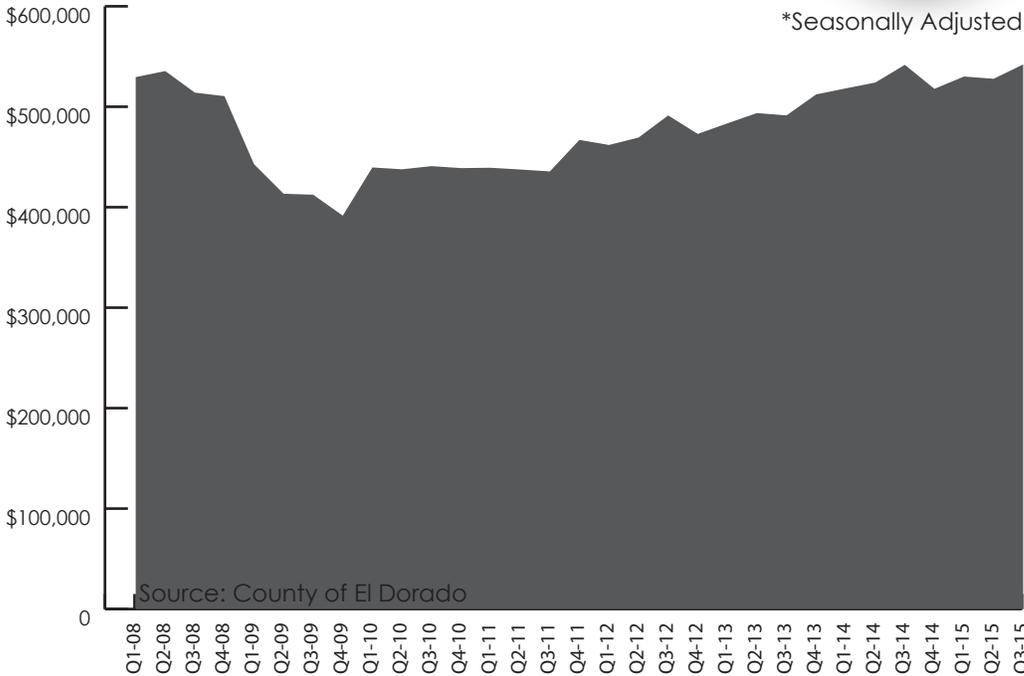
2008=100

2.7%

Q2 2015  
99.7

Q3 2015  
102.4

## SALES TAX AT A GLANCE...



Q3 15 Sales Tax revenue was \$542,136 up \$14,311 or 2.7% from Q2 15 and up .1% from a year ago.

Sales Tax is up \$150,513 or 38.4% since our lowest point in Q4 09.

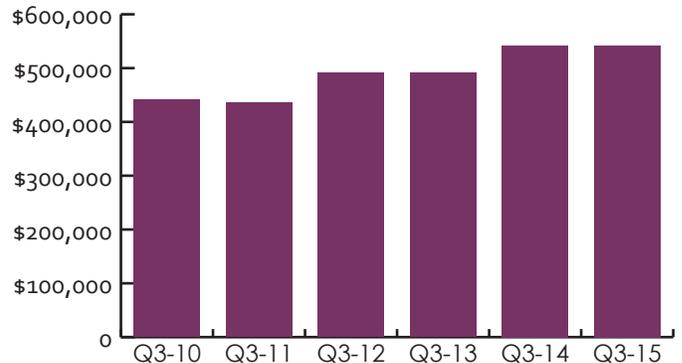
Sales Tax has increased \$12,639 or 2.4 index points since our base year of 2008.

## 3RD QUARTER TREND

Sales tax revenue was back up in Q3 15 with a 2.7% increase from the previous quarter. Revenue for El Dorado Hills has continued an overall strong upward trend since the recession low of Q4 09. When comparing to Q4 09, Sales Tax revenue has increased 38.4% and has fully recovered back to our pre-recession level of 2008.

According to the newest El Dorado Hills Business Confidence Survey™ from January 2016, 73% of our business leaders are expecting their gross sales to increase in the next 12 months, while just 5% are expecting a decrease. With those expectations we plan to see this component remain strong.

### Q3 SALES TAX SINCE RECESSION LOWS



Total increase of 23%

