Economic Index



HOUSING 2008=100



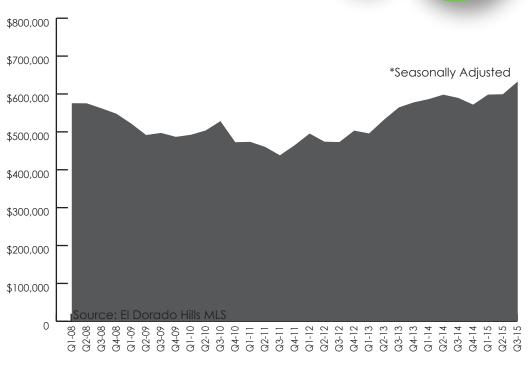




HOUSING MARKET AT A GLANCE...



- There were 237 closed sales in Q3 15, down 28 from Q2 15, and up 18 from a year ago.
- Residential properties stayed on the market an average of 43 days, up from 42 days in Q2 15.
- Properties over \$1 million increased to 9% of all closed sales, up from 5% in Q2 15.



3RD QUARTER TREND

The average home sales price in El Dorado Hills in Q3 15 was \$633,016, up 5.7% since Q2 15. Housing prices are now up 44.5% since the recession low in Q3 11 when the average sales price was \$438,183 after seasonal adjustment.

In Q3 15 there were 237 closed sales, which is 28 less than the previous quarter. Homes stayed on the market for 43 days which is 1 less day than the previous quarter. Properties priced over \$1 million increased to 9% of all sales, while the \$500k - \$749k continues to be the "sweet spot".

We expect this component to remain strong.

PERCENTAGE OF SALES

