

# EL DORADO HILLS Economic Index™



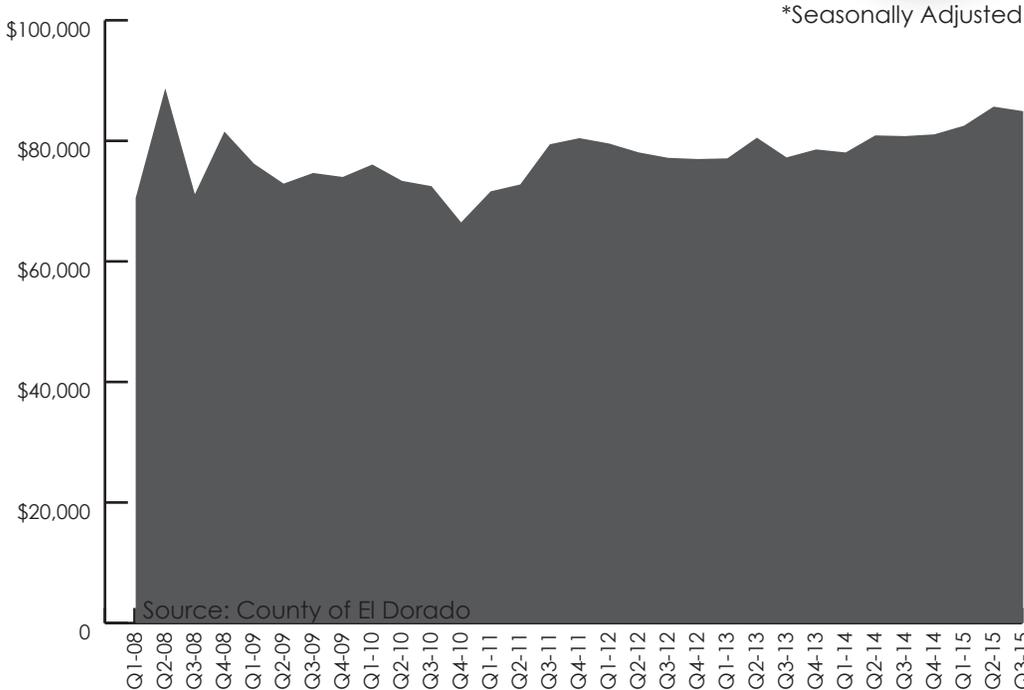
**TOT**  
TRANSIENT OCCUPANCY TAX  
2008=100

.9%

Q2 2015  
121.5

Q3 2015  
120.4

## TOT AT A GLANCE...



TOT revenue was \$84,920, down .9% from Q2 15, and up 5.2% from a year ago.

TOT has increased 27.8% since our lowest point in Q4 10.

Q3 15 TOT revenue is up \$14,393, or 20.4% since our base year of 2008, valued at 100.

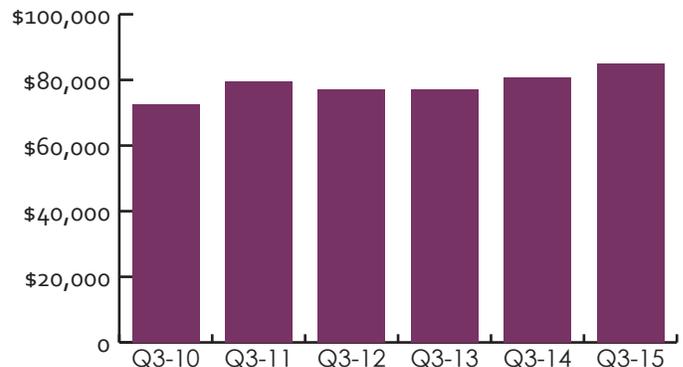
## 3RD QUARTER TREND

Transient Occupancy Tax revenue slightly decreased in Q3 15, down .9% from the previous quarter. Also known as "hotel bed tax", this component has maintained an overall strong upward trend since the recession low.

When compared back to the recession low of Q4 10, TOT revenue has increased 27.8%. This component is actually fully recovered back to our pre-recession level when compared to our base year of 2008, valued at 100.

We expect this component to quickly recover from this decline.

### Q3 TOT SINCE RECESSION LOWS



Total increase of 17.2%

