

EL DORADO HILLS Economic Index™



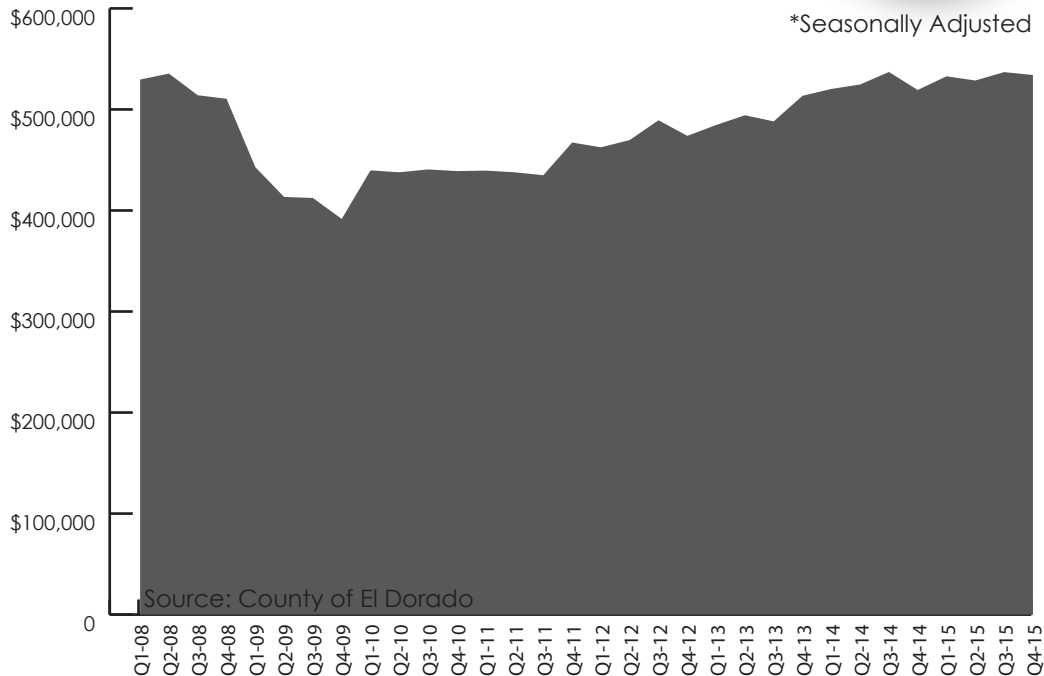
SALES TAX

2008=100

.5%

Q3 2015
101.4Q4 2015
100.9

SALES TAX AT A GLANCE...



Q4 15 Sales Tax revenue was \$548,195 down .5% from Q3 15 and up 2.9% from a year ago.

Sales Tax revenue for 2015 was over \$2.1 million, our highest grossing year since 2008.

Compared to 2014, total sales tax revenue was up 1.5%, or \$31,819.

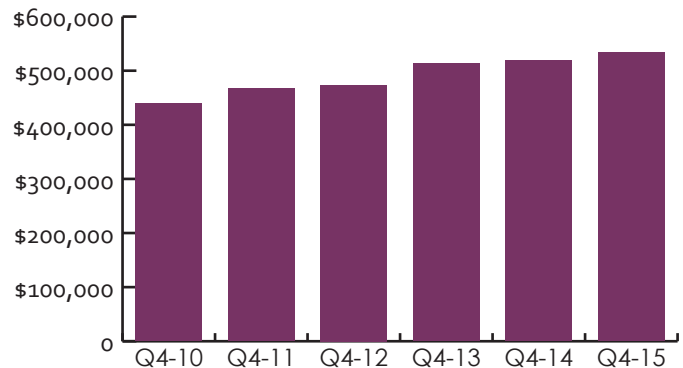
This is the second year in a row that Q4 revenue has decreased.

4TH QUARTER TREND

Sales Tax revenue noticed the highest grossing year in 2015, up over 2.1% when compared back to our pre-recession level of 2008. Revenue in 2015 totaled just over \$2.1 million.

In Q4 15, revenue noticed a minor decrease of .5% from the previous quarter. According to feedback from the El Dorado Hills Business Confidence Survey™ from January 2016, this should quickly recover in the coming quarters. The results show 73% of local leaders are expecting their gross sales to increase in the next 12 months, with just 5% expecting a decrease. Make sure to read the full report at www.eldoradohillschamber.com.

Q4 SALES TAX SINCE RECESSION LOWS



Total increase of 21.7%

